

Appendix C, Pricing Index
DIR-CPO-4740
Systemates, Inc.

Software Products: Projectmates

Software Manufacturer: Systemates, Inc.

Manufacturer's Part Number	Product Description	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
PM-TC	Projectmates SaaS - Dedicated Private Cloud - Site License with total 40 user licenses. (Includes 10 Reporting and 2 Site Administrator licenses) per year	\$39,500.00	10.00%	\$35,816.63
PM-TC-Setup	Initial website setup and testing, design and install portal page.	\$12,500.00	10.00%	\$11,334.38
PM-TC-Implementation	Implementation program for up to 40 users: - On-site discovery, system configuration, proof-of-concept workshop - 200 hours of professional services. Travel related costs are not included.	\$33,000.00	5.00%	\$31,585.13
PM-2DOS-PU-Training	Initial 2 days on-site Power user and site administrator training (up to 10 users). Travel related costs are not included.	\$7,297.50	5.00%	\$6,984.62
PM-2HDOS-EU-Training	Initial 2 x half-day end user training sessions (up to 15 users each day). Travel related costs are not included.	\$4,882.50	5.00%	\$4,673.16
PM-4X3HWB-EU-Training	Web-based training - 4 x 3 hr. sessions (up to 15 users per session)	\$2,730.00	5.00%	\$2,612.95
PM-TC-EscalatedSupport	Escalated support for first 3 months	\$6,090.00	5.00%	\$5,828.89
PM-ADD-10-Users	Additional User Licenses (Pack of 10) per year. PM-PS-Tier 1 is required, as applicable.	\$6,300.00	10.00%	\$5,712.53
PM-ADD-5-Report-Users	Additional Reporting User Licenses (Pack of 5) per year. Project User License Required.	\$1,500.00	10.00%	\$1,360.13
PM-ADD-Site-Admin-User	Additional Site Admin User License (each) per year. Project User and Report User License Required. PM-PS-Tier 1 is required, as applicable.	\$3,000.00	10.00%	\$2,720.25
PM-ADD-BIM/PDF	BIM/CAD/PDF Markup Tool - Annual fee	\$6,000.00	5.00%	\$5,742.75
PM-ADD-AssetPlanning	Asset Planning - Annual fee PM-PS-Tier 1, 2 and/or 3 is required, as applicable.	\$3,000.00	5.00%	\$2,871.38
PM-ADD-Instant Integration-Annual	Instant Integration for Accounts Payable - Annual fee PM-PS-Tier 1, 2 and/or 3 is required, as applicable.	\$6,000.00	5.00%	\$5,742.75
PM-ADD-SSO-Annual	Single Sign-On Integration- Annual fee PM-PS-Tier 1 and/or PM-PS-Tier 2 is required, as applicable.	\$6,000.00	5.00%	\$5,742.75

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PM-ADD-CIP-Annual	Capital Planning - Annual fee PM-PS-Tier 1, 2 and/or 3 is required, as applicable.	\$6,000.00	5.00%	\$5,742.75
PM-ADD-DocuSign-Annual	DocuSign Integration (need separate DocuSign api account)- Annual fee	\$6,000.00	5.00%	\$5,742.75
PM-ADD-BI-Integration-Annual	BI Integration (need separate BI account) - Annual fee PM-PS-Tier 1, 2 and/or 3 is required, as applicable.	\$5,400.00	5.00%	\$5,168.48
PM-ADD-API-Annual	Projectmates API - Annual fee PM-PS-Tier 1, 2 and/or 3 is required, as applicable.	\$10,000.00	5.00%	\$9,571.25
PM-PS-Tier 1	Additional Hours - Tier 1 per hour (additional implementation, configuration, training, etc.)	\$165.00	5.00%	\$157.93
PM-PS-Tier 2	Additional Hours - Tier 2 per hour (additional reports, integration support, advanced configuration, API support, etc.)	\$225.00	5.00%	\$215.35
PM-PS-Tier 3	Additional Hours - Tier 3 per hour (supervision, configuration review, program deployment, etc.)	\$290.00	5.00%	\$277.57

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.